

	<u>2018-19</u>	<u>2018-19</u>	<u>2019-20</u>	<u>2019-20</u>	<u>2020-21</u>	
<u>ITEM:</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>PROJECTED</u>	<u>BUDGET</u>	<u>COMMENTS</u>
County Support	xxx	\$105,000	\$0	\$50,000	XXXX	
33400-000 State Grants	\$11,000	\$17,000	\$15,000	\$21,500	\$15,000	Add 508 Compliant
Endowment Grants	\$0	\$0	\$25,000	\$0	\$15,000	EL Cord, NV Arts Council
34113-000 Special Events	\$36,000	\$79,801	\$43,000	\$25,000	\$30,000	
34113-211 Winter Performance	N/A	N/A	\$25,000	\$9,200	\$15,000	
34113-212 Spring Performance	N/A	N/A	\$15,000	\$20,000	\$15,000	
34113- 240 Weddings	\$50,000	\$11,609	\$33,000	\$36,000	\$30,000	12 weddings
34700-000 CAP Ticket Sales	\$20,000	\$6,750	\$8,000	\$8,700	\$9,000	
36203-000 Payments & Royalties	\$25,000	\$22,200	\$25,000	\$25,000	\$25,000	
36400-000 Contributions / Donations	\$2,500	\$170	\$5,000	\$3,000	\$4,000	Add restroom donation bins, membership program
365000-000 Misc.	\$0	\$0	\$100	\$0	\$100	
36700 Merchandise Sales	\$2,000	\$15	\$2,000	\$2,000	\$3,000	
TOTALS	\$146,500	\$242,545	\$196,100	\$200,400	\$161,100	

SALARIES & BENEFITS

	<u>2018-19</u>	<u>2018-19</u>	<u>2019-20</u>	<u>2019-20</u>	<u>2020-21</u>	
<u>ITEM:</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>PROJECTED</u>	<u>BUDGET</u>	<u>COMMENTS</u>
WHITNEY BRUNSON	\$0	\$0	\$0	\$0	\$0	
JENNIFER HUNT	\$0	\$0	\$0	\$0	\$0	
TOM HEQUET	\$0	\$0	\$0	\$0	\$0	
TOTALS	\$192,010	\$86,571	\$140,700	\$100,000	\$110,000	Health Care & Wages

OPERATIONAL & MARKETING EXPENSE:

	<u>2018-19</u>	<u>2018-19</u>	<u>2019-20</u>	<u>2019-20</u>	<u>2020-21</u>	
<u>ITEM:</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>PROJECTED</u>	<u>BUDGET</u>	<u>COMMENTS</u>
53010 Postage	\$200	\$0	\$100	\$100	\$200	
53011 Office Supplies	\$0	\$638	\$600	\$600	\$400	From Operating Supplies
53012 Telephone	\$1,200	\$0	\$600	\$2,400	\$3,000	
53013 Travel Expense	\$300	\$0	\$500	\$0	\$500	
53014 Dues , Fees & Subscript	\$1,500	\$3,389	\$2,000	\$3,500	\$6,400	
53016 Equip Maintenance	\$900	\$4,285	\$2,500	\$2,000	\$2,000	
53022 Utilities	\$18,000	\$19,400	\$18,000	\$19,000	\$19,000	
53024 Operating Supplies	\$2,000	\$50	\$2,000	\$2,500	\$1,000	
53027 Rents and Leases	\$1,000	\$0	\$250	\$1,500	\$500	
53033 Computer Equipment	\$2,500	\$1,907	\$1,000	\$2,000	\$2,000	New Computer 19-20, replace laptop and copier 20-21
53039 Uniforms	\$0	\$0	\$500	\$150	\$200	
53053 Laundry	\$0	\$13	\$100	\$50	\$200	More events
53057 Building Repairs & Maint	\$500	\$6,382	\$3,000	\$2,000	\$5,000	
53060 Special Event Funding	\$3,000	\$43,300	\$20,000	\$15,000	\$25,000	
53060-211 Winter Performance	\$0	\$0	\$12,000	\$8,000	\$12,000	
53060-212 Spring Performance	\$0	\$0	\$12,000	\$14,000	\$12,000	
53060-240 Weddings	\$0	\$4,250	\$0	\$500	\$1,000	
53061 Merchandise Expense (COGS)	\$1,000	\$0	\$500	\$500	\$1,000	
53065 Entertainment		\$1,859			\$0	
53066 Trade Show Expenses	\$2,850	\$65	\$750	\$0	\$2,000	Host Bridal Fair at Piper's
53070 Professional Services & Fees	\$9,500	\$2,000	\$12,000	\$7,000	\$8,000	
53602 Print Advertising	\$4,750	\$1,789	\$2,000	\$1,000	\$2,500	
53606 Radio Advertising	\$0	\$2,970	\$0	\$0	\$2,000	
53609 On-Line Advertising	\$4,600	\$9,380	\$5,500	\$4,000	\$7,000	
56504 Meetings				\$100	\$200	
56600 Insurance Premium	\$1,400	\$6,791	\$2,000	\$8,000	\$8,000	\$1924 Quarterly Payment
SUBTOTAL	\$55,200	\$108,467	\$97,300	\$93,900	\$121,100	
EXPENSE TOTAL	\$247,210	\$195,038	\$238,000	\$193,900	\$231,100	
REVENUE VS. EXPENSE	-\$100,710.00	\$47,507.44	-\$41,900.00	\$6,500.00	-\$70,000.00	

COMMENTS

PROJECTED FY 2019-20 REVENUES	\$196,100	\$161,100
PROJECTED FY 2019-20 OPERATING EXPENSES	\$238,000	\$231,100
FY 2019-20 OPERATING DIFFERENCE	-\$41,900	-\$70,000