

**EXPENSE TOTALS**

51010-000	<b>Salaries/Benefits</b>		<b>\$110,000.00</b>
	Plus 10% Insurance Premium		
	Plus 2% PERS		
53010-000	<b>Postage</b>		<b>\$200.00</b>
	Mailing contracts, thank you cards, reminders, etc.		
53011	<b>Office Supplies</b>		<b>\$400.00</b>
53012-000	<b>Telephones</b>		<b>\$3,000.00</b>
	All Telephone lines, and Long Distance		
53013-000	<b>Travel Expense</b>		<b>\$500.00</b>
	(Lodging, Cab/Shuttle, Airfaire, Parking)		
	Personal Meals (Does not include meetings)		
53014-000	<b>Dues/Fees and Subscriptions</b>		<b>\$6,400.00</b>
	Wedding Wire	\$2,800.00	
	RTT Meeting expenses	\$700.00	
	Website Monthly Maintenance	\$2,400.00	
	Misc.	\$500.00	
53016-000	<b>Computer Equipment Maintenance</b>		<b>\$2,000.00</b>
53022-000	<b>Utilities</b>		<b>\$19,000.00</b>
	Electric	\$8,000.00	
	Propane	\$8,000.00	
	Water	\$3,000.00	
	Garbage	\$0.00	
	CB does their own		
53024-000	<b>Operating Supplies</b>		<b>\$1,000.00</b>
	Basic Office/Operating supplies		
	Furniture		
	Restroom		
	Cleaning		
53027-000	<b>Rents/Lease/Purchase</b>		<b>\$500.00</b>
	Possible Postage Machine	\$500.00	
53033	<b>Computer Equipment</b>		<b>\$2,000.00</b>
	Copy Machine	\$1,000.00	
	Replace laptop	\$1,000.00	
53039-000	<b>Uniforms</b>		<b>\$200.00</b>
	Piper's Shirts		
53053-000	<b>Laundry</b>		<b>\$200.00</b>
53057-000	<b>Building Repairs/Maintenance</b>		<b>\$5,000.00</b>
53060-000	<b>Event Expense</b>		<b>\$25,000.00</b>
	Concerts/Performances	\$16,000.00	
	Special Events/Rentals	\$4,000.00	
	Game and Movie Night	\$5,000.00	
53060-211	<b>Special Events - Winter</b>		<b>\$12,000.00</b>
53060-212	<b>Special Events - Spring</b>		<b>\$12,000.00</b>
53060-240	<b>Special Events - Weddings</b>		<b>\$1,000.00</b>
53061-000	<b>Merchandise Expense (COGS)</b>		<b>\$1,000.00</b>
53066-000	<b>Trade Show Expense</b>		<b>\$2,000.00</b>
	Rural Roundup	\$100.00	
	Bridal Show	\$1,500.00	
	Collateral/Give-a ways	\$400.00	

<b>53070-000</b>	<b>Professional Services</b>		<b>\$8,000.00</b>
	RAD Strategies Inc	\$6,000.00	
	Creative	\$2,000.00	
	Professional Consultations, Retainers, & Contracted Services, etc.		
<b>53602-000</b>	<b>Print Advertising</b>		<b>\$2,500.00</b>
	General	\$1,000.00	
	Creative	\$500.00	
	Rack Card reprint	\$1,000.00	
<b>53606-000</b>	<b>Radio Advertising</b>		<b>\$2,000.00</b>
<b>53609-000</b>	<b>On-Line Advertising</b>		<b>\$7,000.00</b>
	Social Media	\$4,500.00	
	Google Ad words	\$2,000.00	
	Newsletter	\$500.00	
<b>56504-000</b>	<b>Meetings</b>		<b>\$200.00</b>
<b>56600-000</b>	<b>Insurance Premiums</b>		<b>\$8,000.00</b>
<b>TOTAL OPERATING / MARKETING EXPENSES:</b>			<b>\$231,100.00</b>

REVENUE		\$ 161,100.00
	<b>County Support</b>	?
<b>33400-000</b>	<b>State Grants</b>	\$ 15,000.00
	508, Print, Christmas, PR/Socials	
	<b>Federal and Endowment Grants</b>	\$ 15,000.00
	EL Cord, NV Arts, Etc.	
<b>34113-000</b>	<b>Special Events</b>	\$ 30,000.00
	Misc events, fees, concerts, etc.	
	10 nonprofit rentals	\$ 10,000.00
	Concerts/Performances	\$ 10,000.00
	4 Full Rentals	\$ 10,000.00
<b>34113-211</b>	<b>Special Events - Winter</b>	\$ 15,000.00
<b>34113-212</b>	<b>Special Events - Spring</b>	\$ 15,000.00
<b>34113-240</b>	<b>Special Events - Weddings</b>	\$ 30,000.00
	18 weddings	
<b>34700-000</b>	<b>CAP Ticket Sales</b>	\$ 9,000.00
	Guided Tours	
<b>36100-000</b>	<b>Interest Earnings</b>	\$ -
<b>36203-000</b>	<b>Payments &amp; Royalties</b>	\$ 25,000.00
	Corner Bar Lease	\$ 21,600.00
	Water & electric	\$ 3,400.00
<b>36400-000</b>	<b>Contributions/Donations Prvte</b>	\$ 4,000.00
	Membership / Restroom Dontations	
<b>36500-000</b>	<b>Misc - Other</b>	\$ 100.00
<b>36700-000</b>	<b>Merchandise Sales</b>	\$ 3,000.00