

COMMENTS

<u>ITEM:</u>		<u>2019-20</u>	<u>2019-20</u>	<u>2020-21</u>	<u>2020-21</u>	<u>2021-22</u>	
		<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>PROJECTED</u>	<u>BUDGET</u>	
32101	Merchandise Licenses	\$21,000	\$24,151	\$8,500	\$10,000	\$20,000	
32102	Liquor Licenses	\$13,000	\$14,820	\$6,000	\$6,000	\$14,000	
32103	Gaming Licenses - County	\$7,000	\$6,055	\$4,000	\$6,000	\$6,000	
32106	Cabaret Licenses	\$2,000	\$2,250	\$800	\$1,200	\$2,000	
33400	State Grants	\$33,500	\$53,500	\$0	\$55,000	\$22,000	
33504	Gaming Licenses - State	\$2,500	\$2,612	\$2,000	\$2,000	\$2,000	
33511	Room Tax	\$350,000	\$297,384	\$230,000	\$250,000	\$315,000	Possible new RV Park & Hotel Rooms
33512	Tourism Tax	\$405,000	\$683,444	\$475,000	\$580,000	\$500,000	
34113	Misc. Special Events	\$10,200	\$4,077	\$6,500	\$2,500	\$5,500	
34113-203	4th of July	\$20,000	\$15,654	\$1,000	\$0	\$5,000	
34113-204	Street Vibrations	\$4,000	\$2,465	\$3,000	\$0	\$2,000	
34113-205	Camel Races	\$185,000	\$212,460	\$165,000	\$0	\$150,000	
34113-207	Oyster Fry	\$48,000	\$2,877	\$42,000	\$22,000	\$50,000	
34113-208	Chili Cook-Off	\$42,000	\$0	\$70,000	\$15,000	\$40,000	
34113-209	Outhouse Races	\$15,000	\$15,386	\$13,000	\$0	\$15,000	
34113-216	Way It Was Rodeo	\$65,000	\$42,103	\$5,000	\$0	\$0	
34113-225	Christmas on the Comstock	\$15,000	\$5,983	\$8,500	\$0	\$7,800	
34113-226	Father Daughter	\$13,000	\$13,254	\$15,000	\$15,000	\$15,000	
34113-228	Valentines Day (Devil)	\$5,500	\$6,855	\$5,500	\$5,500	\$10,000	
34113-230	Hot August Nights	\$0	\$0	\$0	\$0	\$0	
34113-231	Halloween (NV 150)	\$0	\$0	\$0	\$4,650	\$8,500	
34700	CAP Ticket Sales	\$170,000	\$123,954	\$135,000	\$90,000	\$110,000	
36100	Interest Earning	\$600	\$1,600	\$1,500	\$1,500	\$1,500	
36203	Payments & Royalties	\$4,000	\$2,482	\$4,000	\$2,000	\$2,500	
36203-108	Gold Hill Depot	\$2,000	\$3,150	\$2,500	\$0	\$2,500	
36203-114	Fairgrounds	\$8,000	\$5,392	\$4,000	\$0	\$4,000	
36400	Contributions / Donations	\$5,000	\$4,844	\$3,500	\$5,000	\$5,000	
365000-000	Misc.	\$500	\$415	\$500	\$500	\$500	
36516	Business License Penalties	\$200	\$68	\$200	\$100	\$200	
36700	Merchandise Sales	\$85,000	\$54,522	\$36,000	\$50,000	\$65,000	
36700-166	Cemetery Gin	\$35,000	\$30,240	\$22,000	\$20,000	\$25,000	
<b>TOTALS</b>		<b>\$1,567,000</b>	<b>\$1,631,997</b>	<b>\$1,270,000</b>	<b>\$1,143,950</b>	<b>\$1,406,000</b>	

**SALARIES & BENEFITS**

<u>ITEM:</u>		<u>2019-20</u>	<u>2019-20</u>	<u>2020-21</u>	<u>2020-21</u>	<u>2021-22</u>	
		<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>PROJECTED</u>	<u>BUDGET</u>	
	DENY DOTSON	\$0	\$0	\$0	\$0	\$0	
	KATIE DEMUTH	\$0	\$0	\$0	\$0	\$0	
	LEAH KRUSE	\$0	\$0	\$0	\$0	\$0	
	LIZA MCILWEE	\$0	\$0	\$0	\$0	\$0	
	JAMES WALTON	\$0	\$0	\$0	\$0	\$0	
	SEASONAL	\$0	\$0	\$0	\$0	\$0	
	<b>TOTALS</b>	<b>\$437,356</b>	<b>\$425,546</b>	<b>\$418,661</b>	<b>\$420,000</b>	<b>\$443,000</b>	Includes new part-time position

**OPERATIONAL & MARKETING EXPENSE:**

<u>ITEM:</u>		<u>2019-20</u>	<u>2019-20</u>	<u>2020-21</u>	<u>2020-21</u>	<u>2021-22</u>	
		<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>PROJECTED</u>	<u>BUDGET</u>	
53010	Postage	\$10,000	\$2,850	\$11,000	\$11,000	\$10,000	
53011	Supplies	\$6,000	\$4,119	\$4,000	\$4,000	\$4,000	
53012	Telephone	\$2,500	\$3,372	\$4,500	\$3,000	\$3,500	
53013	Travel Expense	\$2,000	\$1,112	\$1,500	\$0	\$1,000	
53014	Dues , Fees & Subscript	\$3,500	\$2,049	\$2,000	\$2,000	\$2,000	
53016	Computer Equip Maint	\$10,000	\$3,333	\$7,000	\$6,000	\$5,000	
53022	Utilities: Visitor Center	\$7,500	\$8,479	\$8,000	\$6,000	\$8,000	
53022-108	Gold Hill	\$3,500	\$1,984	\$3,000	\$2,000	\$2,000	
53022-114	Fairgrounds	\$5,000	\$0	\$1,000	\$0	\$250	
53027	Lease; Office Equip	\$1,500	\$1,028	\$2,000	\$1,000	\$1,000	
53029	Training	\$500	\$25	\$500	\$0	\$500	
53030	Vehicle Repairs & Maint	\$1,000	\$1,342	\$500	\$500	\$500	
53031	Bank Charge / Credit Card Fees	\$5,000	\$5,344	\$5,500	\$5,000	\$5,000	
53033	Computer Equip	\$4,000	\$3,260	\$2,500	\$1,000	\$2,500	
53034	Computer Software	\$0	\$0	\$0	\$2,000	\$2,000	
53039	Uniforms	\$1,500	\$1,725	\$1,000	\$0	\$1,500	
53040	Gas & Diesel	\$1,000	\$257	\$500	\$250	\$500	
53057	Building Repairs & Maint	\$3,000	\$5,250	\$2,500	\$3,000	\$3,500	
53057-108	Gold Hill Depot	\$1,000	\$1,327	\$1,000	\$1,100	\$1,500	
53057-114	Fairgrounds	\$10,000	\$3,438	\$1,000	\$0	\$1,000	
53060	Special Event Funding	\$20,000	\$6,727	\$45,000	\$7,500	\$18,500	
53060-203	4th of July	\$24,000	\$18,447	\$20,000	\$8,500	\$18,000	
53060-204	Street Vibrations	\$10,000	\$8,853	\$10,000	\$1,900	\$10,000	
53060-205	Camel Races	\$180,000	\$186,286	\$140,000	\$0	\$147,000	
53060-207	Oyster Fry	\$46,000	\$59,362	\$35,000	\$15,000	\$48,000	
53060-208	Chili Cook-Off	\$40,000	-\$13,601	\$55,000	\$15,000	\$38,000	
53060-209	Outhouse Races	\$16,000	\$19,990	\$15,500	\$0	\$15,000	
34113-216	Fiesta Del Charro	\$89,000	\$86,857	\$12,500	\$0	\$0	
53060-225	Christmas on the Comstock	\$18,000	\$21,833	\$20,000	\$16,400	\$24,000	
53060-226	Father Daughter Day	\$13,000	\$14,384	\$10,000	\$10,000	\$15,000	

**TOURISM FUND 230**

**TENTATIVE 2021-22 BUDGET**

3/4/2021

53060-228	Valentines Day (Devil)	\$5,000	\$6,008	\$3,500	\$3,500	\$6,000	
53060-230	Hot August Nights	\$32,000	\$30,400	\$31,000	\$0	\$31,000	
53060-231	Halloween	\$0	\$0	\$0	\$2,700	\$5,000	
53061	Merchandise Expense (COGS)	\$65,000	\$36,634	\$25,000	\$40,000	\$40,000	
53061-166	Cemetery Gin	\$7,500	\$1,043	\$2,500	\$2,500	\$40,000	Production Costs
53062	Transportation	\$0	\$0	\$0	\$0	\$0	
53064	Docent Program	\$7,000	\$3,915	\$4,000	\$1,000	\$3,000	
53065	Entertainment	\$1,300	\$326	\$500	\$300	\$500	
53065-401	FAM Tours - Hospitality	\$6,000	\$1,092	\$4,000	\$1,000	\$4,000	
53066	Trade Show Expenses	\$1,000	\$295	\$1,000	\$0	\$500	
53070	Professional Services & Fees	\$94,000	\$100,852	\$99,000	\$100,000	\$94,000	
53073	Website Design	\$0	\$2,130	\$1,000	\$500	\$5,000	
53090	Audit /	\$10,000	\$3,500	\$10,000	\$10,000	\$10,000	
53511	State Room Tax Fee	\$1,700	\$1,164	\$1,000	\$1,000	\$1,000	
53602	Print Advertising	\$30,000	\$21,352	\$28,000	\$30,000	\$28,000	
53604	TV Advertising	\$21,000	\$4,450	\$44,500	\$25,000	\$15,000	
53606	Radio Advertising	\$25,000	\$31,673	\$29,000	\$40,000	\$20,000	
53608	Billboard Advertising	\$18,000	\$10,609	\$60,000	\$65,000	\$85,000	
53609	Online Advertising	\$38,000	\$27,431	\$40,000	\$40,000	\$38,000	
56500	Misc	\$0	\$17	\$0	\$0	\$250	
56504	Meeting Expense	\$10,000	\$3,139	\$10,000	\$3,500	\$10,000	
56600	Insurance Premium	\$8,000	\$9,210	\$8,000	\$9,000	\$9,000	
56700	CAP Venue Reimbursement	\$145,000	\$124,594	\$121,000	\$80,000	\$100,000	
64010	Capital Projects	\$25,000	\$12,677	\$10,000	\$0	\$326,000	New Visitor Center design-engineering
64160	Computer Equipment	\$0	\$0	\$0	\$0	\$0	
SUBTOTAL		\$1,085,000	\$891,943	\$955,000	\$577,150	\$1,260,000	
EXPENSE TOTAL		\$1,522,356	\$1,317,489	\$1,373,661	\$997,150	\$1,703,000	
REVENUE VS. EXPENSE		\$44,644	\$314,508	-\$103,661	\$146,800	(\$297,000)	
INVENTORY ADJUSTMENT			\$64,834		\$50,000		Cem. Gin + Visitor Center inventory
ENDING FUND BALANCE			\$763,618		\$910,418		
			6/30/20		6/30/20		

PROJECTED BEGINNING FUND BALANCE 7/1/21

\$910,418

PROJECTED FY 2021-22 REVENUES

\$1,406,000

PROJECTED FY 2021-22 OPERATING EXPENSES

\$1,703,000

FY 2021-22 OPERATING DIFFERENCE

(\$297,000)

INVENTORY ADJUSTMENT

\$75,000

Cem. Gin + Visitor Center inventory

PROJECTED ENDING FUND BALANCE 6/30/22

\$613,418

COMMENTS