

ITEM:	2020-21 BUDGET	2020-21 ACTUAL	2021-22 BUDGET	2021-22 PROJECTED	2022-23 BUDGET	COMMENTS
32101 Merchandise Licenses	\$8,500	\$20,680	\$20,000	\$20,000	\$20,000	
32102 Liquor Licenses	\$6,000	\$11,800	\$14,000	\$12,000	\$12,000	
32103 Gaming Licenses - County	\$4,000	\$9,330	\$6,000	\$7,500	\$8,000	
32106 Cabaret Licenses	\$800	\$1,300	\$2,000	\$2,000	\$2,000	
33400 State Grants	\$0	\$55,250	\$22,000	\$65,000	\$70,000	Airport Marketing
33504 Gaming Licenses - State	\$2,000	\$2,234	\$2,000	\$2,000	\$2,000	
33511 Room Tax	\$230,000	\$341,900	\$315,000	\$415,000	\$430,000	New RV Park & Hotel Rooms
33512 Tourism Tax	\$475,000	\$593,778	\$500,000	\$525,000	\$540,000	
34113 Misc. Special Events	\$6,500	\$3,124	\$5,500	\$5,500	\$5,500	
34113-203 4th of July	\$1,000	\$0	\$5,000	\$800	\$5,000	
34113-204 Street Vibrations	\$3,000	\$0	\$2,000	\$1,500	\$1,500	
34113-205 Camel Races	\$165,000	\$0	\$150,000	\$240,393	\$178,000	LBE, New contract
34113-207 Oyster Fry	\$42,000	\$29,838	\$50,000	\$50,000	\$44,500	
34113-208 Chili Cook-Off	\$70,000	\$63,227	\$40,000	\$40,000	\$38,000	
34113-209 Outhouse Races	\$13,000	\$0	\$15,000	\$15,000	\$20,000	
34113-216 Rodeo	\$0	\$0	\$0	\$0	\$0	
34113-225 Christmas on the Comstock	\$8,500	\$0	\$7,800	\$7,300	\$4,000	
34113-226 Father Daughter	\$15,000	\$22,082	\$15,000	\$15,000	\$14,500	
34113-228 Valentines Day (Devil)	\$5,500	\$10,128	\$10,000	\$10,000	\$10,500	
34113-230 Hot August Nights	\$0	\$0	\$0	\$0	\$0	
34113-231 Halloween (NV 150)	\$0	\$4,652	\$8,500	\$8,300	\$7,000	
34700 CAP Ticket Sales	\$135,000	\$123,142	\$110,000	\$120,000	\$120,000	Attraction tickets
36100 Interest Earning	\$1,500	\$8,827	\$1,500	\$1,500	\$1,500	
36200 Transportation & Sponsorship	\$0	\$0	\$0	\$0	\$5,000	Income from sponsors & ridership
36203 Payments & Royalties	\$4,000	\$3,051	\$2,500	\$3,500	\$4,000	
36203-108 Gold Hill Depot	\$2,500	\$1,000	\$2,500	\$1,000	\$3,000	
36203-114 Fairgrounds	\$4,000	\$0	\$4,000	\$10,000	\$15,000	Increased rentals
36203-121 Freight Depot	\$0	\$0	\$0	\$0	\$10,000	New facility
36400 Contributions / Donations	\$3,500	\$6,519	\$5,000	\$5,500	\$5,500	
365000-000 Misc.	\$500	\$1,697	\$500	\$250	\$250	
36516 Business License Penalties	\$200	\$81	\$200	\$250	\$250	
36700 Merchandise Sales	\$36,000	\$73,335	\$65,000	\$65,000	\$75,000	
36700-166 Cemetery Gin	\$22,000	\$24,264	\$25,000	\$16,500	\$5,000	Royalties per new contract
<b>REVENUE TOTALS</b>	<b>\$1,265,000</b>	<b>\$1,411,239</b>	<b>\$1,406,000</b>	<b>\$1,665,793</b>	<b>\$1,657,000</b>	

SALARIES & BENEFITS	2020-21 BUDGET	2020-21 ACTUAL	2021-22 BUDGET	2021-22 PROJECTED	2022-23 BUDGET	COMMENTS
DENY DOTSON	\$0	\$0	\$0	\$0	\$0	
KIM BURCIAGA	\$0	\$0	\$0	\$0	\$0	
LEAH KRUSE	\$0	\$0	\$0	\$0	\$0	
REBECCA CLARK	\$0	\$0	\$0	\$0	\$0	
LIZA MCILWEE	\$0	\$0	\$0	\$0	\$0	
JAMES WALTON	\$0	\$0	\$0	\$0	\$0	
CHRIS PIZZUTO	\$0	\$0	\$0	\$0	\$0	
RHEA BRUNSON	\$0	\$0	\$0	\$0	\$0	
RENEE GRENNAN	\$0	\$0	\$0	\$0	\$0	
<b>EMPLOYEE TOTALS</b>	<b>\$418,661</b>	<b>\$432,552</b>	<b>\$443,000</b>	<b>\$443,000</b>	<b>\$484,800</b>	Added staffing: facilities, transportation

OPERATIONAL & MARKETING EXPENSE:	2020-21 BUDGET	2020-21 ACTUAL	2021-22 BUDGET	2021-22 PROJECTED	2022-23 BUDGET	COMMENTS
53010 Postage	\$11,000	\$9,661	\$10,000	\$10,000	\$1,000	No Certified Folder (print)
53011 Supplies	\$4,000	\$4,550	\$4,000	\$4,000	\$4,500	
53012 Telephone	\$4,500	\$2,344	\$3,500	\$3,500	\$3,500	
53013 Travel Expense	\$1,500	\$0	\$1,000	\$1,000	\$2,000	
53014 Dues , Fees & Subscript	\$2,000	\$1,358	\$2,000	\$2,000	\$4,000	
53022 Utilities: Visitor Center	\$8,000	\$5,702	\$8,000	\$10,000	\$9,000	
53022-108 Gold Hill	\$3,000	\$1,181	\$2,000	\$1,500	\$2,500	
53022-114 Fairgrounds	\$1,000	\$0	\$250	\$250	\$1,000	
53022-121 Freight Depot	\$0	\$0	\$0	\$0	\$2,800	
53027 Lease; Office Equip	\$2,000	\$820	\$1,000	\$750	\$1,000	
53029 Training	\$500	\$0	\$500	\$500	\$500	
53030 Vehicle Repairs & Maint	\$500	\$0	\$500	\$300	\$3,000	
53031 Bank Charge / Credit Card Fees	\$5,500	\$3,746	\$5,000	\$5,000	\$5,000	
53033 Computer Equip	\$2,500	\$1,743	\$2,500	\$3,000	\$3,000	
53034 Computer Software	\$0	\$0	\$2,000	\$2,000	\$5,000	Combined object codes (53016 deleted)
53039 Uniforms	\$1,000	\$1,964	\$1,500	\$1,500	\$1,500	
53040 Gas & Diesel	\$500	\$122	\$500	\$200	\$2,000	
53057 Building Repairs & Maint	\$2,500	\$3,552	\$3,500	\$2,500	\$3,500	
53057-108 Gold Hill Depot	\$1,000	\$1,654	\$1,500	\$500	\$1,000	
53057-114 Fairgrounds	\$1,000	\$219	\$1,000	\$750	\$1,000	
53057-121 Freight Depot	\$0	\$0	\$0	\$0	\$2,500	
53060 Special Event Funding	\$45,000	\$11,328	\$18,500	\$16,000	\$45,000	Includes local events, parades and SO
53060-203 4th of July	\$20,000	\$1,016	\$18,000	\$18,100	\$24,000	
53060-204 Street Vibrations	\$10,000	\$2,385	\$10,000	\$7,500	\$10,000	
53060-205 Camel Races	\$140,000	\$0	\$147,000	\$229,231	\$170,000	
53060-207 Oyster Fry	\$35,000	\$29,353	\$48,000	\$48,000	\$42,000	
53060-208 Chili Cook-Off	\$55,000	\$28,812	\$38,000	\$38,000	\$33,500	
53060-209 Outhouse Races	\$15,500	\$0	\$15,000	\$22,600	\$24,000	
34113-216 Rodeo	\$12,500	\$0	\$0	\$0	\$0	
53060-225 Christmas on the Comstock	\$20,000	\$17,302	\$24,000	\$26,300	\$26,500	Includes fireworks and marketing
53060-226 Father Daughter Day	\$10,000	\$11,310	\$15,000	\$15,000	\$13,000	
53060-228 Valentines Day (Devil)	\$3,500	\$9,566	\$6,000	\$9,000	\$10,000	
53060-230 Hot August Nights	\$31,000	\$0	\$31,000	\$31,000	\$31,000	Annual sponsorship
53060-231 Halloween	\$0	\$5,762	\$5,000	\$4,200	\$6,500	

53061	Merchandise Expense (COGS)	\$25,000	\$51,980	\$40,000	\$40,000	\$40,000	
53061-166	Cemetery Gin	\$2,500	\$1,378	\$40,000	\$2,500	\$1,000	
53064	Docent Program	\$4,000	\$250	\$3,000	\$2,500	\$5,000	New focus
53065	Entertainment	\$500	\$268	\$500	\$500	\$750	
53065-401	FAM Tours - Hospitality	\$4,000	\$2,025	\$4,000	\$4,000	\$4,000	
53066	Trade Show Expenses	\$1,000	\$0	\$500	\$0	\$500	
53070	Professional Services & Fees	\$99,000	\$85,613	\$94,000	\$100,000	\$140,000	LBE, RAD, Antos
53073	Website Design	\$1,000	\$0	\$5,000	\$3,500	\$4,000	
53090	Audit /	\$10,000	\$3,500	\$10,000	\$7,500	\$8,000	
53511	State Room Tax Fee	\$1,000	\$1,364	\$1,000	\$1,000	\$1,200	
53602	Print Advertising	\$28,000	\$25,227	\$28,000	\$20,000	\$10,500	Strategic move to trim back print ads
53604	TV / Video Advertising	\$44,500	\$27,870	\$15,000	\$15,000	\$17,000	
53606	Radio Advertising	\$29,000	\$38,245	\$20,000	\$20,000	\$15,000	
53608	Billboard Advertising	\$60,000	\$76,657	\$85,000	\$85,000	\$137,300	Added airport and TRI 180
53609	Online Advertising	\$40,000	\$42,100	\$38,000	\$75,000	\$75,000	Added grant related project / revenue
56500	Misc	\$0	\$743	\$250	\$250	\$250	
56504	Meeting Expense	\$10,000	\$411	\$10,000	\$10,000	\$3,900	
56600	Insurance Premium	\$8,000	\$8,703	\$9,000	\$9,000	\$9,000	
56700	CAP Venue Reimbursement	\$121,000	\$114,058	\$100,000	\$110,000	\$110,000	Attractions
64010	Capital Projects	\$10,000	\$282	\$326,000	\$125,000	\$95,000	Water, bus purchase, decorations
<b>OPERATING TOTALS</b>		\$948,000	\$636,124	\$1,255,000	\$1,144,931	\$1,172,200	
<b>EXPENSE TOTAL</b>		\$1,366,661	\$1,068,676	\$1,698,000	\$1,587,931	\$1,657,000	
<b>REVENUE VS. EXPENSE</b>		-\$101,661	\$342,563	-\$292,000	\$77,862	\$0	
<b>INVENTORY ADJUSTMENT</b>			\$43,522		\$20,000	\$10,000	Cem. Gin + Visitor Center inventory
<b>ENDING FUND BALANCE</b>			\$1,265,200		\$1,343,062		
			6/30/21		6/30/22		

COMMENTS

PROJECTED BEGINNING FUND BALANCE 7/1/22	\$1,343,062
PROJECTED FY 2022-23 REVENUES	\$1,657,000
PROJECTED FY 2022-23 OPERATING EXPENSES	\$1,657,000
FY 2022-23 OPERATING DIFFERENCE	\$0
<b>INVENTORY ADJUSTMENT</b>	<b>\$10,000</b> Visitor Center inventory
PROJECTED ENDING FUND BALANCE 6/30/23	\$1,343,062